



3RD-5TH SEPTEMBER

ASTON UNIVERSITY BIRMINGHAM UNITED KINGDOM

This paper is from the BAM2019 Conference Proceedings

About BAM

The British Academy of Management (BAM) is the leading authority on the academic field of management in the UK, supporting and representing the community of scholars and engaging with international peers.

http://www.bam.ac.uk/

British Academy of Management Conference 2019

3 – 5 September 2019, Aston University

Track: Identity

AN INVESTIGATION INTO INDIVIDUAL MEANING, KNOWLEDGE PRODUCTION AND RESEARCH IDENTITIES OF CREATIVE INDUSTRIES ENTREPRENEURSHIP SCHOLARS TO MAP THEIR ACADEMIC CAREERS IN UNCERTAIN TIME.

Authors

Dr. Stefania Romano, Lecturer, University of Leeds, UK

Email: s.romano@leeds.ac.uk

Dr. Charlotte Carey, Senior Lecturer, Birmingham City University, UK

Email: charlotte.carey@bcu.ac.uk

Introduction

The creative industries are an attractive phenomenon for policy makers (DCMS, 2001), and various scholars in the field of entrepreneurship (Carey, 2015; Henry 2007; Penaluna and Penaluna, 2008), and organizational studies (Nathan, Pratt, & Rincon-Azner, 2015; Jones, Svejenova, Strandgaard Pedersen and Townley, 2016). They are considered the engine for growth (DCMS, 2001; 2016; 2017) and they play an essential role in the twenty-first-century developed countries (Nathan et al., 2015; Jones et al., 2016) as promoters of innovation (Giles and O'Dwyer, 2016), creators of aesthetic values for customers (Peltoniemi, 2014), symbolic meaning (Jones et al., 2016) and independent are to traditional models of growth (Leadbeater and Oakley, 1999).

One of the key characteristics of these industries is the innovation generated by a supply of novelty from different types of creators (Storr, 1985) and their 'effort to break open an avant-garde frontier' (Caves, 2000, p. 204); driven by demand from consumers for new experiences (Lampel et al., 2000) and creative expression (Martindale, 1990). Therefore, innovation in these industries denotes 'those creative efforts that strike the market as unusually distinctive, satisfying, and/or productive in opening new ground (Caves, 2000, p. 202). There is not a unique way to generate innovation within the creative industries. However, the starting point is the human creation into the process as the essential key source of creativity. Individuals create novelty and novel meaning (Zanoni et al, 2017) or produce organizational creativity in a collective engagement (Woodman et al, 1993) via interactions (Harrington, 1990). Consequently, it is possible to identify different types of actors: consumers, producers, and agents.

Although entrepreneurship research (Carey, 2015; Henry, 2007; Penaluna and Penaluna, 2008), organizational research (Nathan et al., 2015; Jones et al, 2016) and policies makers (DCMS, 2001; 2016;2017) have demonstrated an increasing interest in analyzing the contribution of creative industries to the economy, limited research has been conducted into investigating the use of innovative research methodologies used by researchers (Carey, and Romano, 2017) and their research identities in producing academic endeavor related to the field of creative industries entrepreneurship.

In a fast changing HE landscape, research is linked to various academic co-dependent relationships: institutions, groups, metrics and managerial practices that might encourage or de-motivate researchers to pursue their research identities. For instance, Clark et al. (2012) highlighted the change of academic identities due to transformation of managerialist practices of audit, league tables, and other metrics to measure academic performance.

This paper investigates the stories of the researchers in the creative industries entrepreneurship field to map their research identities and understand academic performances in uncertain times. Stories are essential to narrate the organizational symbols by verbal expression or written language (Marti et al, 1983; Mitroff and Kilmann, 1976; Trice and Beyer, 1993). Generally, stories have three basic elements: 'a narrative subject in search of an object, a destinator (an extratextual force, the source of the subjects' ideology), and a set of forces that either help or hinder the subject in acquiring the desired object' (Fiol, 1989: 279). Following this pattern, the paper is structured as follow. We start by reviewing relevant literature in the field of identity and creative industries research and then discuss the plan for the research methodology and the findings.

Individual Research Identity and Creative Industries Identity: a collaborative dialogue for improving efficiency during uncertainty.

According to Deci and Ryan (1987) behaviors are originated either via self-determined choice or due to external demands (Unsworth, 2001). Individuals can experience 'themselves as initiators of their own behavior' (Deci & Ryan, 1987: 1025). For example, a wish to be a successful academic or a desire to achieve academic recognition into the academic world. However, a person might engage in a behavior due to the perceived beneficial outcome from a situation. An academic should be able to publish as a requirement of his/her job. Corlett et al. (2017) in 'Exploring the Registers of Identity Research' present

a review of identity scholarship and explores the relationship among various levels of identity – individual, group, professional, organisational and societal and review.

Suddaby (2010) explains that a clarity about constructs of identity provides 'richer and deeper understanding in the field' (p. 274). Corlett et al. (2017) developed a holistic framework to interpret the identity enabling new scholars to create a dialogue with existing identity research scholars. It also helps experienced identity researchers to expand their research outlook. Additionally, Knights and Clarke (2017: 341) argue that 'identities only exist when they are interacting such that the relationship between conceptions of a seemingly discrete 'self' and wider 'society' is rather an unrelenting, inter and intradependent, constituting phenomenon (Barad, 2007). Institutional theoretical approaches have provided scholarly improvement in displaying actions of individuals to generate, keep and disrupt institutional domains (Lawrence & Suddaby, 2006: Zilber, 2009); identity research has highlighted the need for understanding the self in relation to interactions within the social world (Howard-Grenvill et al, 2013; Petriglieri et al., 2018; Pratt et al., 2006). Furthermore, the institutional logic perspective has approached the connection between individual and institutional actors as a tool by which actors can operate agentically (Thornton et al., 2012). Finally, Lok et al, (2017) propose an approach that shifts beyond an individual focus to assess institutional micro-foundations 'as intersubjective, as residing in transpersonal exchanges that are double embedded in systems of relationships and in institutionalized systems of meaning (p. 46).

The research project analyses what and how interactions among different types of researchers in the field of creative industries entrepreneurship have

- 1. increased individual meaning for researchers,
- 2. produced and disseminated knowledge via academic publications and
- 3. promoted successful academic careers.

It also investigates the process of interactions and meaning-making among different scholars (Corlett, McInnes, Coupland and Sheep, 2017).

Research Methodology, Context and Sample

This study plans to investigate the academic publication journeys of researchers in the field of creative industries and identify how researchers employ their sense of self to create 'meaning of their experience' (Bennett and Hennekam, 2018: 1454). We want to ask respondents to tell us the story of their academic publication journey based on the work of Ibarra (2003), Ibarra and Barbulescu (2010) and Bennett and Hennekam (2018). By using a story-telling approach we will be able to create meaning of various and contradictory experiences (Hoyer and Steyart, 2015).

The study will be conducted in the United Kingdom and it will be organized into three stages:

- 1. A survey questionnaire will be sent to all the members of the Special Interest Group of the Creative Industries Entrepreneurship Researchers at the Institute of Small Business and Entrepreneurship. Once ethical approvals will be received from the respective universities, creative industries entrepreneurship researchers in the UK will be invited to respond to a survey (Bennett et al, 2014) that will be distributed electronically. Three survey questions will be significant to this research project:
 - a. Thinking back in time, what are the most formative events in your publishing career? (adapted from Bennett et al, 2018)
 - b. How has your research identity evolved (Corlett, McInnes, Coupland, and Sheep, 2017) throughout that period to getting published?
 - c. Why have you engaged in the publication process? (adapted from Unsworth, 2001)
- 2. The second stage of the project is to collect data from a focus group of participants who will attend a research developmental workshop in writing for publication organized in September in the U.K. 2019.

3. The final stage of the project is to conduct skype and face to face interviews to investigate in more details the stories of the researchers and their narratives related to their research identities

Plan of the Findings

The three stages will provide sufficient data to use for publications. Initially, the first paper will highlight the academic journeys of researchers in the field of creative industries entrepreneurship to map their research identities and how these have evolved. An initial conference paper will be drafted to report key findings from the questionnaire. It will be submitted and presented at the BAM annual conference in 2020 with the aim to receive constructive feedback.

Secondly, data from the focus group and skype interviews will be assessed to write a final paper for publication to narrate the research identities and their evolution in the field of creative industries entrepreneurship research.

References

Barad, K. (2007). Meeting the Universe Halfway: Quantum Physics and the Entanglement of Matter and Meaning. London: Duke University Press

Bennett, D. and Hennekam, S. (2018). Self-authorship and creative industries workers' career decision-making. *Human Relation*. 71 (11): 1454 - 1477

Carey, C. (2015). The career of fine artists and the embedded creative. *Journal of Education and Work*. 28 (4): 407 – 421

Clark, C. Knights, D. and Jarvis, C. (2012). A Labour of Love? Academics in Business School. *Scandinavian Journal of Management.* 28: 5 - 15

Caves, R. E. (2000). *Creative industries: Contracts between art and commerce*. Cambridge, MA: Harvard University Press.

Corlett, McInnes, Coupland and Sheep (2017) 'Exploring the Registers of Identity Research' present a

Deci, E. L. and Ryan, R. M. (1987) The support of autonomy and the control of behavior. *Journal of Personality and Social Psychology*. 53: 1024 – 1037

Department for Digital, Culture, Media & Sport (2017), *Independent Review of the Creative Industries*, available

https://assets.publishing.service.gov.uk/government/uploads/system/uploads/attachment_data/file/649 980/Independent Review of the Creative Industries.pdf

Department for Culture Media & Sport (DCMS) (2016), DCMS Sectors Economic Estimates, available at

 $https://www.gov.uk/government/uploads/system/uploads/attachment_data/file/544103/DCMS_Sectors_Economic_Estimates_-_August_2016.pdf$

Department for Culture, Media and Sport (DCMS) (2001), *Creative Industries Mapping Document*, Creative Industries Task Force, UK Department for Culture, Media and Sport, London.

Fiol, C. M. (1989). A semiotic analysis of corporate language: organizational boundaries and joint venturing. *Administrative Science Quarterly*. 34: 277 - 303

Giles, C. and O'Dwyer, B. (2016) The role of the a/r/tographer in design for enterprise in Proceedings of the 39th Institute for Small Business and Entrepreneurship (ISBE) Conference, Paris, France, 2016

Harrington, D. M. (1990). The Ecology of human creativity: A psychological perspective. In Runco M. A. and Albert, R. S. (Eds). *Theories of Creativity*, Sage, Newbury Park, CA, pp. 143 - 169

Henry, C. (2007). *Entrepreneurship in the Creative Industries. An International Perspective*. Edward Elgar, Cheltenham.

Howard-Grenvill, Metzger, M. L. and Meyer, A. D. (2013). Rekindling the flame: Processes of identity resurrection. *Academy of Management Journal*. 56 (1): 113 - 136

Hoyer P and Steyaert C (2015) Narrative identity construction in times of career change: Taking note of unconscious desires. *Human Relations* 68 (12): 1837–1863.

Ibarra H (2003) Working Identity: Unconventional Strategies for Reinventing your Career. Boston: Harvard Business School Press.

Ibarra H and Barbulescu R (2010) Identity as narrative: Prevalence, effectiveness, and consequences of narrative identity work in macro work role transitions. *Academy of Management Review* 35(1): 135–154

Jones, C. Svejenova, S., Strandgaard Pedersen, J. and Townley, B. (2016). Misfits, Mavericks and Mainstreams: Drivers of Innovation in the Creative Industries. *Organization Studies*. 37 (6): 751 - 768

Knights, D. and Clarke, C. (2017). Pushing the boundaries of amnesia and myopia: a critical review of the literature on identity in management and organization studies. *International Journal of Management Reviews*. 19: 337 - 356

Lampel, J., Lant, T., & Shamsie, J. (2000). Balancing act: Learning from organizing practices in cultural industries. *Organization Science*, 11, 263–269.

Lawrence, T. B. & Suddaby, R. (2006). Institutions and institutional work. In S. R. Clegg, C. Hardy, T. B. Lawrence and W. R. Nord (eds.). *The SAGE Handbook of Organization Studies*. 2nd ed. London. Sage, 213 - 254

Leadbeater, C. and Oakley, K. (1999). The Independents, Demos, London, UK

Lok, J., Creed, W. D., DeJordy, R., and Voronov, M. (2017). Living insittutions: Bringing emotions into organizational institutionalism. In R. Greenwood, C. Oliver, R.E. Meyer and T. B. Lawrence (eds.) *The SAGE Handbook of Organizational Institutionalism.* 2nd ed. London: SAGE, 591 -620

Marti, J., Feldman, M. S., Hatch, M. J., Sitkin, S. B. (1983). The uniqueness paradox in organizational stories. *Administrative Science Quarterly*. 28: 438 - 453

Martindale, C. (1990). The clockwork muse: The predictability of artistic change. New York, NY: Basic Books.

Mitroff, I. Kilmann, R. H. (1976). On organizational stories: an approach to the design and analysis of organizations through myths and stories. In Kilmann, R. H., Pondy, L. R., Slevin, D. P. (eds.). *The Management of Organization Design*. New York: Elsevier North-Holland, 189 - 207

Nathan, M., Pratt, A., & Rincon-Azner, A. (2015). *Creative economy employment in the EU and UK: A comparative analysis*. Nesta, London. http://www.nesta.org.uk/publications/creative-economy-employment-eu-and-uk-comparative-analysis#sthash.hLgFhfJT.dpuf.

Peltoniemi, M. (2014). Cultural industries: Product-market characteristics, management challenges and industry dynamics. *International Journal of Management Reviews*, 17, 41–68.

Penaluna, A. and Penaluna, K. (2008). Business paradigms in Einstellung: Harnessing Creative mindsets for entrepreneurship education, *Journal of Small Business and Entrepreneurship*. 21 (2): 231 - 250

Petriglieri, G. Petriglieri, J. L., and Wood, J. D. (2018). Fast Tracks and Inner Journeys: Crafting Portable Selves for Contemporary Careers. *Administrative Science Quarterly*. 63 (3): 479 - 525

Pratt, M. G. Rockmann, K. W. and Kaufmann, J. B. (2006). Constructing professional identity: The role of work and identity learning cycles in the customization of identity among medical residents. *Academy of Management Journal*, 49 (2): 235 - 262

Storr, A. (1985). The dynamics of creation. New York, NY: Atheneum.

Suddaby, R. (2010). Editor's comments: construct clarity in theories of management and organization. *Academy of Management Review.* 35: 346 - 357

Thornton, P.H., Ocasio, W. and Lounsbury, M. (2012). *The Institutional Logics Perspective. A New Approach to Culture, Structure and Process.* Oxford: Oxford University Press

Trice, H. M., and Beyer, J. M. (1993). *The Culture of Work Organizations*. Prentice-Hall: Englewood Cliff, NJ

Unsworth, K. (2001). Unpacking Creativity. The Academy of Management Review. 26 (2): 289 - 297

Woodman, R. W., Sawyer, J. E., and Griffin, R. W. (1993). Toward a theory of organizational creativity. *The Academy of Management Review.* 18 (2): 293 - 321

Zanoni, P., Thoelen, A. and Ybema, S. (2017), Unveiling the subject behind diversity: exploring the micro-politics of representation in ethnic minority creatives' identity work, *Organization*, 24 (3): 330–354

Zilber, T. B. (2009). Institutional maintenance as narrative acts. In T.B. Lawrence, R. Suddaby & B. Leca (eds.): *Institutional Work: Actors and Agency in Institutional Studies of Organizations*. Cambridge: Cambridge University Press, 205 - 235