INTER-ORGANIZATIONAL RELATIONS SCHEDULE

SESSION 2
Wednesday 12th September 09:00 – 10:30

Full Paper | City Hall, Syndicate Room A
Session Chair: TBC

The Creation, Maintenance and Succession of Buyer-Seller Relationship in the Industrial (B2B) Sector: The Case of Chinese Family Business (918)
Lam, Wing

Developing a Scale for Measuring High Performance Partnerships (429)
de Waal, Andre; Goedegebuure, Robert; Hinfelaar, Eveline

Developing Collaborative Relationships between SMEs and Business School: A need to Build Trust (651)
Darabi, Fariba; Clark, Murray; Doole, Isobel

SESSION 3
Wednesday 12th September 11:00 – 12:30

Full Paper | City Hall, Syndicate Room A
Session Chair: TBC

Conceptualising Trust in Relationships: a Service Dominant Logic, Complex Systems Perspective (195)
Jarratt, Denise Gai; Ceric, Arnela

Modeling the ecosystem: a meta-synthesis of ecosystem and related literatures (689)
Thomas, Llewellyn D W; Autio, Erkko

Culture in inter-organizational collaboration: Paradoxes and management tensions (264)
Vangen, Siv; Winchester, Nik

SESSION 4
Wednesday 12th September 14:00 – 15:30

Full Paper | City Hall, Syndicate Room A
Session Chair: TBC

The Impact of Personality in Inter-Organizational Relationships: Do we need to rethink assumptions about buyer-supplier behavior? (208)
Croom, Simon Robert; Marshall, Donna; Ramsay, John; Fritzon, Katarina
The return of cultural dopes? Cultural explanations and the problem of agency (461)
Winchester, Nik James; Bailey, Nicholas

SESSION 7
Thursday 13th September 11:00 – 12:30

Developmental Paper | City Hall, Syndicate Room I
Session Chair: TBC

Managerial Networking and Stakeholder Support in Public Service Organizations (622)
Andrews, Rhys; Beynon, Malcolm J

Transient and changing governance practices in a cross-sector collaboration – examples from neighbourhood regeneration (640)
Hayes, John Paul; Cornforth, Chris; Vangen, Siv

Can Preferred Suppliers Control Buyers? (710)
Bignoux, Stephane

Network of different actors influencing the process of Urban Planning and Development: Case of Tallinn City Hall Project (825)
Pulk, Kätlin; Murumägi, Maarja; Koppel, Kadri

SESSION 8
Thursday 13th September 14:00 – 15:30

Developmental Paper | City Hall, Syndicate Room I
Session Chair: TBC

Making a Difference – Making it Happen: Exploring Business Improvement through a Community of Practice (917)
Welch, Christine Elizabeth; Sinha, Tammi; Ward, Nigel

Supporting delivery of Research Impact: A Role for Non-Researcher Leaders? (697)
Armitage, Graham Vincent R

Experiential Learning in Researching Trust in SME Collaborative Projects: A Researchers Reflections (725)
Bishop, Caroline Ann

Understanding, investigating and theorizing inter-organizational collaborations (265)
Vangen, Siv